



**30th Old Settler's Music Festival
at Salt Lick Pavilion & Camp Ben McCulloch
April 20-23, 2017**

Greetings Vendors! It's time again, for the annual Old Settler's Music Festival!!

Main event dates of vending are: April 21(Fri) & April 22(Sat), 2017.

Limited spaces for campground vending available (food only), for the duration of the event.

Please read through our vendor guidelines, before applying:

<http://www.oldsettlersmusicfest.org/vendor-information>

- **Location:** We are located 11 miles south of Austin, at the world famous Salt Lick BBQ Pavilion, in Driftwood, TX. The site is absolutely incredible, and we're sure you'll love it too! Surrounded & shaded by giant oak trees, the venue is located right next to the Onion Creek. Festival camping is just 100yds down & across the road, at Camp Ben McCulloch.

- **Attendance:** We hope for 6,000 music lovers each day.

- **Correspondence:** All vendor correspondence will be conducted via email when possible. Please be sure to check your email regularly prior to the event, for any notices or changes posted, as well as load-in time scheduling. If you are on Gmail, please be sure to check your junk/spam folders.

What we are looking for in our vendors:

- **Products:** We wish to offer a quality mix of food** and crafts. Our emphasis is on high-quality, hand-made &/or local items. However, we do NOT restrict our selection to only local &/or hand-made. ***[All products must be listed on your application and approved. No unauthorized items may be sold! No drug paraphernalia of any kind is allowed.]***

**We strongly encourage menus that include vegetarian/vegan &/or gluten-free option/s, to appeal to a more diverse audience. Please specify such items, if they meet such criteria.

- **Presentation:** Unique, professional displays of booth & staff. Our goal is for the event to compliment the beautiful hill country setting. Therefore, we do not encourage carnival/fairground types of attractions/displays. However, we would encourage specialty &/or gourmet food trucks.

- **You & your Staff:** Friendly & helpful music lovers, who are attentive to our patrons, as well as follow festival/vending guidelines.

- **Vending experience:** Experience is a plus, even if it's a small/local market. While we would love to be part of your first vending experience, & will not discriminate, we are not here to *teach* you *how* to vend. If this is your first time vending, please read the guidelines thoroughly, so you know what will be expected from your operation.

Vending Fee Includes:

• **Space:**

Craft: 10' x 10'

Food: 10' wide (front) x 15' deep (sides)

If you require more space than this, you must notify us in advance and fee will be adjusted accordingly. Trailers must factor in tongue & access egress, when listing length/width of operations.

• **Passes:**

Craft: 2 weekend passes, 1 car pass* (*festival parking only, no campground access)

Food: 4 weekend passes, 2 car passes*

If you have additional employees, you will be able to purchase extra vendor wristbands from us at check in.

• **Electric:** (Provided to all vendors with booth fee)

1-110v/20amp outlet for craft

1-220v/30amp outlet for food

You must specify, & pay for, any additional power needs prior to the event.

• **Water:** Source provided to food vendors. You must bring your own hoses, splitters, & filters. Water is well water.

• **Interactive media:** Your company name, contact, info. & menu/prices will be listed in the vendors section of the website, as well as our smartphone app. The earlier you submit your final menu & price list, the sooner it will appear on the website/app, to whet everyone's appetite!

• **Program listing:** All vendors accepted by 2/24/17 will have their company name listed in the official 2017 OSMF program.

Additional Information:

• **Camping:** Camping fees to stay at Camp Ben McCulloch are no longer included with vendor booth fee.

Discounted vendor camping fees are limited to number of working passes for booth.

2017 Camping fees: Primitive camping \$150 (per person) / Camping car pass \$60 / RV permit \$125 (includes one car pass + electric permit).

RV passes for Camp Ben (includes electric) must be purchased online (recommended due to limited spaces), or from the camping box office.

All primitive spots are first come, first serve/pick. No reservations are available.

No camping is allowed on the Salt Lick side of the festival grounds.

• **Insurance/Waivers:** Vendors are responsible for their own insurance coverage, (1m mandatory coverage for food vendors), with additional certificate holder required (accepted vendors will receive further instruction for insurance certificates). All vendors will be required to sign a release of liability waiver, upon checking in. No vendor will be allowed to set up until waiver is signed.

• Please go to www.oldsettlersmusicfest.org for all other festival info, including lodging, dog kennels, etc;

*All vendors are responsible for knowing our vendor booth guidelines.
Please read them before applying. Visit the link below for a complete list.*

<http://www.oldsettlersmusicfest.org/vendor-information>

& click on '2017 vendor guidelines PDF'

2017 Vendor Booth Fees

Registration postmarked:.....on or before 2/15/17.....-After 2/15/17
ART/CRAFT	\$325/\$375** \$425
SNACK	\$450 \$525
ENTRÉE	\$650 \$725

(Discounted rate available, for trailers requiring more than once space. Trailers exceeding single space needs should submit applications without payment. Those accepted will be contacted with proposed adjusted rate, for payment submission.)

CAMPGROUND SNACK \$500/ENTRÉE \$700 (FOOD ONLY- ALL 4 days)

******There are a limited number of **art/craft** spaces on main stage field. All art/craft applicants should send base fee of \$325, for each booth. Those wishing to apply for a spot on the upper tier should include a **separate** check for \$50, which will only be deposited if space is still available. See guidelines for additional information on tier pricing.

Purchase of a booth space is for April 21 & 22, 2017 (*campground 4/20-4/23)

Specify what type of booth(s) you are applying for (art/craft OR food-not both):

- ART/CRAFT (\$325 + \$50/optional for main field)**
- SNACK (\$450)**
- ENTRÉE (\$650)**
- FOOD TRAILER (TBD based on length)**
- CAMPGROUND (\$500/\$700) *vending duration of event 4/20-4/23**

of space/s: _____ **Total** \$ enclosed:** _____

**Standard booth sizes only-accepted food trailer vendors will be contacted for appropriate funds, once chosen.

Company Name: _____

Texas State Sales Tax: _____

Address: _____

City, State, Zip: _____

Primary Contact: _____

Phone: _____ **Cell:** _____

Email: _____ **Website:** _____

Emergency Contact: _____

*****List ALL types of items you would like to sell, with their price/s. Food vendors please include your menu, listing products, prices, & portion sizes^: (if needed, use separate piece of paper to list all items-you will not be allowed to sell what is not listed & approved)**

Vending History

Event / Date

Contact Name / Number

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Special Preferences/Requirements: _____

*****Please note the following important information:**

- ***Applications submitted without pictures & descriptions of products will not be considered***
- Detailed information, & photos of your product(s) & booth must be included. Pictures only of booth as a whole will not suffice, we must be able to see product clearly. Food vendor photos must be of portion size/s intended to be sold. Price points & sizes (in ounces/etc.) should be listed for each photo/product.
- All photos become property of OSMF. We suggest making color copies of multiple pictures rather than sending originals. Digital photos on CD are also accepted, yet NOT VIA EMAIL.
- **You will only be allowed to sell what you apply to sell!**
- All vendors are required to submit a copy of their Texas State Sales Tax permit prior to, as well as display it in their booth during hours of operation.
- Please indicate any special requirements you may have.
- **Acceptance confirmations will begin 2/1/17.** Prices do not increase until 2/15/17, yet it is entirely possible we will sell out of spaces before then. **Please note we do limit the amount of spaces we sell/vendors we accept, so be sure to apply early, to be considered.**

****Signature** _____

****By signing this application, I have read, & agree to all booth policies** of the Old Settlers Music Festival, Inc., listed in the vendor guidelines

Remit pages 3 & 4 from this form ^^with payment, to the following address only:

**OSMF Vending c/o Kristina Miller
POB 150461 Austin, Texas 78715-0461**

**Please make check or money order payable to:
Old Settler's Bluegrass Festival, Inc. or (OSBFI)**

^^ Standard applications submitted without VALID form of payment included, will not be considered. Only accepted trailers, requiring multiple spaces for length, will be contacted for future payment submission, based on adjusted rate for spatial needs.

Funds must be available upon acceptance ~ **No postdated checks!**

****Money orders required, if submitted after 3/15/17-Please contact for space availability, prior to submitting after this date****

Thanks for your interest! We look forward to seeing you all, real soon!

Kristina Miller - Vendor Relations

www.oldsettlersmusicfest.org

Vending questions? Email: kmiller@epstx.net

Make sure you have included the following:

Pages 3 & 4 of application

Photo copies of your product (or CD)

Valid form of payment – check or money order made payable to: OSBFI

Copy of your Tx. Sales & Use State Tax Permit*

***Vendors who have yet to obtain a permit may apply upon acceptance & submit prior to the event. A Texas sales tax id # will suffice for application purposes, until permit arrives, however we will require a copy of said permit PRIOR to the event.
Permits are required to be on display in booth, during hours of operation.**

!!! PLEASE, *NO SIGNATURE CONFIRMATIONS* – IT WILL ONLY DELAY THE ARRIVAL/PROCESSING OF YOUR APPLICATION!!!

If your submission requires a signature for pick up, you risk it being denied/returned.

(Clip for your mailing convenience)

**To: OSMF Vending
c/o Kristina Miller
PO Box 150461
Austin, Tx. 78715-0461**